

# THE FAST 25 UNDER \$20 MILLION

COMPILED WITH THE ASSISTANCE OF **KPMG**

RANK	COMPANY	HEAD OFFICE	CHIEF EXECUTIVE	REVENUES 2006 (\$)	3-YR REV. INCREASE (%)	ASSETS (\$)	3-YR ASSET INCREASE (%)	PRETAX PROFIT (\$)	EMPLOYEES	FOUNDED	COMPANY STRUCTURE	WEBSITE	DESCRIPTION
1	PACESETTER DIRECTIONAL AND PERFORMANCE DRILLING LTD.	Calgary	Sean Senos	15,456,398	8,583	7,674,116	6,813	Withheld	31	2004	Private	ppdl.ca	Provider of downhole drilling tools to oil & gas sector
2	STRATA ENERGY SERVICES INC.	Red Deer County	Ken Travis	16,800,000	425	27,700,000	794	Withheld	70	2003	Private	strataenergy.net	Oilfield services provider specialized in underbalanced drilling
3	MAXIM GROUP INC.	Calgary	Craig Nadeau	10,965,472	75	4,371,537	209	Withheld	240	2000	Private	maxim.ca	Human resources and staffing company
4	MICRALYNE INC.	Edmonton	Chris Lumb	17,562,128	72	13,094,377	30	Withheld	173	1982	Private	micralyne.com	Manufacturer of micro-electro-mechanical systems
5	AVERY RESOURCES INC.	Calgary	David A. Little	3,491,000	10,479	18,086,000	753	4,899,000	10	2002	Public	averyresources.com	Oil & gas exploration and production in Alberta and Australia
6	REPLICON INC.	Calgary	Raj Narayanaswamy	14,644,000	49	10,415,000	60	Withheld	130	1996	Private	replicon.com	Developer of web-based business productivity software
7	SPINDLE, STAIRS AND RAILINGS 2002 LTD.	Calgary	Kevin Halliday	7,494,587	71	3,129,737	59	Withheld	43	1999	Private	greatstairs.com	Manufacturer of wooden homebuilding components
8	ROCKY MOUNTAIN SOAP COMPANY	Canmore	Cameron Baty	3,708,143	159	1,537,132	278	Withheld	31	1995	Private	rockymountainsoap.com	Manufacturer and retailer of natural bath and body products
9	OPTAMEDIA INC.	Edmonton	Chris Bolivar	662,382	222	190,173	222	Withheld	5	2001	Private	optamedia.com	Branding and advertising design agency, focus on Web
10	CANADIAN EQUIPMENT RENTAL FUND LP	Edmonton	Wayne Wadley	10,169,191	117	13,176,540	160	2,291,121	37	1975	Public	cerflp.com	Provider of equipment for refractory, sandblasting and construction industries
11	ICI ARTIFICIAL LIFT INC.	Lloydminster	Perry St. Denis	7,759,918	175	4,992,544	165	Withheld	13	2002	Private	icisolutions.ca	Provider of pumping equipment services to oil & gas industry
12	TRICON TECHNICAL SERVICES INC.	Calgary	Dave Kawula	1,210,000	348	850,000	1,114	Withheld	11	2003	Private	triconts.com	Microsoft-certified IT services and training company
13	INCITE SOLUTIONS INC.	Edmonton	Jared Smith/ Ted Kouri	1,642,941	77	636,090	74	Withheld	20	1999	Private	surfincite.com	Marketing strategy and outsourced marketing management firm
14	ELBOW VALLEY PAVING & CONCRETE INC.	Calgary	Paul Newman	2,455,265	1,131	1,235,410	388	Withheld	11	2004	Private	pave-it.ca	Residential pavement, sportcourt and patio contractor
15	GEEKS ON THE WAY	Calgary	John Leishman	1,896,436	85	99,749	138	Withheld	30	2001	Private	geeksontheway.com	Computer support for consumers and businesses
16	LEADING EDGE TECHNOLOGY INC.	Edmonton	Don Riep/ Chris Labossiere	1,708,586	910	159,121	448	Withheld	9	2003	Private	protraining.com	Developer of Web-based testing and certification for educators
17	DECISION DYNAMICS TECHNOLOGY LTD.	Calgary	Justin Zinke	8,111,000	471	7,743,000	772	(5,553,000)	87	2003	Public	ddytech.com	Enterprise software developer focused on oil & gas market
18	PILOT ENERGY LTD.	Calgary	Todd Lemieux	17,000,789	1,047	35,087,351	186	977,182	5	2004	Public*	pilot-energy.com	Oil & gas exploration and production in Alberta and Saskatchewan
19	CYNTech CORPORATION	Calgary	Neale Johannesson	16,495,739	106	6,959,026	80	Withheld	60	1981	Private	cyntechcorp.com	Provider of foundation and pipeline anchors and tank services
20	MENTOR ENGINEERING INC.	Calgary	Gordon Howell	18,876,395	64	14,217,868	112	3,072,535	122	1988	Private	mentoreng.com	Provider of wireless information systems for fleet operators
21	REPAIR INDUSTRY FINANCE CORPORATION (RIFCO)	Red Deer	Bill Graham	6,514,327	71	13,253,393	122	1,150,448	24	2002	Public	rifco.net	Consumer lender for vehicle purchase and repair
22	PLATINUM COMMUNICATIONS CORPORATION	Calgary	Robert Matheson	2,543,627	129	12,495,230	392	(252,949)	38	2000	Public	platinum.ca	Broadband Internet services provider to rural Alberta
23	RED MARKETING COMMUNICATIONS	Edmonton	Monique Fikar	3,171,348	53	927,152	99	Withheld	18	2001	Private	red-advertising.com	Full-service marketing communications agency
24	B&W FREIGHT FORWARDERS LTD.	Calgary	Werner Gebhardt	7,512,176	53	1,600,931	70	Withheld	6	2000	Private	bandwfreight.com	Full-service transportation brokerage
25	3GL TECHNOLOGY SOLUTIONS	Edmonton	Gerd Gretzinger	1,339,742	79	291,916	64	Withheld	5	2004	Private	3gl.ca	Information technology consultants for small and mid-sized businesses

## DOSSIER



### 11 Lloydminster-based ICI Artificial Lift Inc.

offered a cost-saving solution for local heavy oil producers when it came out with the Golden Rod 30, a patented pump system based around a hollow hydraulic cylinder that replaced the traditional pumpjack. But its ambitions – in competition with oilfield service giants such as Weatherford and National Oilwell – are wholly global. The company already exports a proprietary line of oil, natural gas and dewatering pumps to the United States and Australia and has pilot projects on the go in India, Indonesia and Argentina.

### 12 It's hard to be a fast-growing company in a constricted office market like Calgary's. TriCon Technical Services Inc. got around that problem by buying rather than leasing its 7,700-square-foot building in the city's northeast – “the best thing that we did,” in the words of president Cristal Kawula. The company needs that space, too, because a big part of its business is training everyone from corporate information technology types to Microsoft escalation engineers on new software such as Longhorn, Vista and Exchange 2007. It even rents its rooms, equipped with the latest, networked hardware, to the likes of HP and Cognos to conduct their own seminars.

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\* Pilot Energy is currently in the process of being acquired by Crescent Point Energy Trust, another Fast 50 company.